# **CCSS 2021 Hotel Comparison Worksheet**

| **Key Information** | **Hyatt San Francisco Airport** | **San Mateo Marriott San Francisco Airport** | **San Francisco Airport Marriott Waterfront** |
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| **Dates/Rates Available** | 25 Feb to 28 Feb 2021: $195 11 March to 14 March 2021: $175 18 March to 21 March 2021 (2nd option): $175 | Feb 25 to Feb 28 2021: $189  March 4 to March 7: $229 | 25 Feb to 28 Feb 2021: $169  4 March to 7 March: $179 11 March to 14 March 2021: $169 18 March to 21 March 2021: $169 |
| **Food and Beverage (F&B)** | $30,000 with Meeting Room Rental, (offered alternatives below) | $20,000 | $16,000 with Meeting Room Rental, (offered alternatives below) |
| **Meeting Room Rental (MRR)** | $4000 with $30,000 F&B (can be reduced as follows, **totals for entire conference**)   * $35k F&B = $3,000 MRR(meeting room rental) * $40k F&B = $2,000 MRR * $45k F&B = $1,000 MRR * $50k F&B = Complimentary | Once F&B minimum is met, no Meeting room rental | $9,000/day with $16,000 F&B (can be reduced as follows**, totals for entire conference**)   * $30,000 F&B = $6,000 MRR * $39,000 F&B = $3,000 MRR * $46,000 F&B = $1,000 MRR * $50,000 F&B = Complimentary |
| **Space Offered** | Space assigned for RFP response (CCSS may make changes):  Registration: Regency Ballroom Foyer (2,024 sq. ft., 11’ ceiling)  General Session: Grand Peninsula Ballroom EFG with corridor (6,135 sq. ft., 20’6” ceiling) 515 in theater set  Breakouts with theater set, please see capacity chart for other sets in rooms:   1. Regency Ballroom A(1,781 sq. ft., 16’ ceiling) 150 in theater set 2. Regency Ballroom B, (1,781 sq. ft., 16’ ceiling) 150 in theater set 3. Regency Ballroom C (1,781 sq. ft., 16’ ceiling) 150 in theater set 4. Harbour Room A (875 sq. ft., 11’ ceiling) 80 in theater set 5. Harbour Room B (945 sq. ft., 11’ ceiling) 70 in theater set 6. Bayside Room (1,064 sq. ft., 11’ ceiling) 90 in theater set (air walled A-26 in theater set/B-40 in theater set) 7. Cypress A (1,100 sq. ft., 9’5” ceiling) 132 in theater set 8. Cypress B (1,320 sq. ft., 9’5” ceiling) 140 in theater set 9. Cypress C (1,100 sq. ft., 9’5” ceiling) 132 in theater set 10. Sandpebble A (567 sq. ft., 11’6” ceiling) 56 in theater set   Exec Board Room: Sandpebble B (567 sq. ft., 11’6” ceiling) 20 Boardroom set (Thursday – Sunday)  Exhibits: Grand Peninsula Ballroom ABCD (11,685 sq. ft., 20’6” ceiling) Holds 71 8x10 exhibits Thursday set-up in either side of the Grand Ballroom on Thursday beginning at 6pm (or technically load in starting at 5pm with the understanding that another program may wrap up and tear down at the same time)  Reception: The Grove (10,000 sq. ft., 100’ ceiling) the large Atrium area on the second level near the 3SIXTY restaurant & bar. 1000 in flow (reception) | All Meeting Space in Hotel as summarized below:  Total Meeting Space: 30,000 sq. ft.  Meeting Rooms: 19  Largest Room: 5,632 sq. ft.  Second Largest: Room5,100 sq. ft.  Space (Private): Available  Space (Semi-Private); Available  Space (Outdoor): Available  Your general session would be held in Convene 1 &2. The diagram is attached for 2 different sets to hold 491 and 580 attendees. It is air walled, so you could use it if needed for a breakout. There are quite a few rooms for breakouts. On the lower level is the engage room that holds up to 200 in theater. There outdoor courtyard would be perfect for your receptions.  Note: Flexibility is the keyword as our biggest issue is there is not a meeting room large enough to house all of your exhibits. The exhibit rooms would be directly across the hall from each other, so easy access. In one room, the Inspire 1,2,3 will hold 38 (8x10) exhibits. In the room across the hall, Synergy 1 will hold 5, the foyer of Synergy will hold an additional 5. You can also house exhibits in the convene foyer. The attached schematics are for 6’ tables and 8’ tables. Not sure if you would be open to this concept. The one good aspect is the exhibits in the hallways would receive a lot of visibility. Not sure if you would consider mixing the sizes of your exhibits or making them smaller to max out the space. Tim, our salesperson has had groups in house previously using the foyer. | San Francisco Airport Marriott Waterfront offers 26 meeting rooms totaling 27,535 sq. ft. The Grand Ballroom offers 14,062 sq. ft. divisible into 10 sections, with a theater seating capacity of 1,560 guests.  \*\*Group would have ALL hotel space for peak meeting dates (Fri/Sat/Sun). Grand Ballroom for GS and Exhibits, all other space for breakout rooms.  \*\*all space on a 24 hour hold starting Friday morning through Sunday until 2pm, with the exception of the Junior Ballroom breakouts we will need to have end at 5pm on Friday in order to offer the discounted rental |
| **Internet** | Internet in meeting space is operated by Sonifi, Charges based on bandwidth needs. Discounts available per Sonifi salesperson. The Director of Sonifi Aaron Hu will be happy to reach out to you directly. | 20mb of dedicated bandwidth complimentary   * For 30 mb I can offer $500 per day (Typically $3,500 per day, savings of $3000 per day) * For 40mb I can offer at $1000 per day (Typically $4,700 per day, savings of $3200 per day) | We offer tiered pricing based upon number of connections - ranges between $14-22 pp per day depending on number of connections needed. Will have AV team prepare estimate. |
| **Concessions** | * Complimentary meeting space based on $50,000 F&B minimum. * 1/40 Complimentary rooms on a cumulative basis * (3) Upgrade to an Executive Suite at the Group Rate * Premier Suite (1,400 sq. ft.) upgrade at group rate * 10% discount off of total Catering Food & Beverage * 20% discount off of all Audio Visual * Welcome Amenity for 5 VIP's * 5 staff rooms at 10% off group rate      * Reduced parking rate –$10 discount off of our current $25 self-parking rates * (2) Complimentary meetings prior to conference dates for board and conference meetings with 15 sleeping rooms at contracted group rate. – Meeting room will be complimentary and guest rooms will be applied at group rates on mutually agreed-to dates.   F&B and A/V if need will receive same discount as applicable to main program. | * comp guest room internet * Complimentary internet in Exhibit Space * 1 per 40 comp room policy * 20 upgrades per night to Executive 1 bedroom suites * 4 upgrades per night to Loft (Presidential) Suites * 15% discount on AV (Equipment only) * Welcome Amenity for 5 VIP's * 5 staff rooms at 10% off group rate * 50% discount on self-parking * 10 comp receiving of packages of any size | $2 per day guest room internet (free for Marriott Rewards members)   * 1 per 45 complimentary room nights on a cumulative-basis * Two (2) Junior Suites at group rate * 10% F&B discount on 2021 menu pricing * 10% AV discount on in-house equipment rental * Two (2) Welcome amenities, hotel choice * Five (5) Staff rooms at 15% discount off group rate * Self-parking discounted to $10/day * Marriott Reward Meeting Planner points |
| Notes | Complimentary Airport Shuttle | Complimentary Airport Shuttle | Complimentary Airport Shuttle  $34 valet daily parking charge |
| Attachments | Hyatt Regency Floor Plan  Hyatt Regency Meeting Room Capacity Chart  Internet Price Sheet | San Mateo Marriott Floor Plan and Meeting Room Capacity Chart | San Francisco Airport Marriott Waterfront Floor Plan and Meeting Room Capacity Chart |